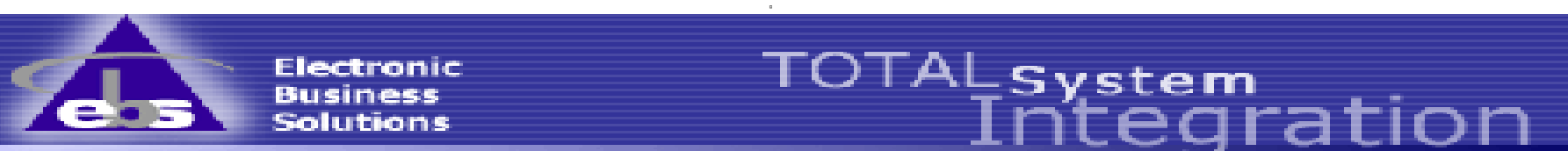


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EBS Partner Newsletter

Volume I Number 1
September 2005

Greetings!

The EBS Partner Newsletter is created to share the latest developments with our valued channel partners. This is an effort to help you uncover unlimited sales and market potential along with critical technology updates.

"Partners like EBS, which deliver custom systems for government, medical and enterprise applications, enable Sun to further expand the reach of the Solaris Operating System to new markets," said Tom Goguen, vice president, Operating Platforms Group, Sun Microsystems. "The combination of the systems from EBS and advanced security and performance features of Solaris 10, such as Process Rights Management and DTrace, enable our joint customers to take advantage of the most advanced UNIX OS on a flexible and affordable platform."

In this issue

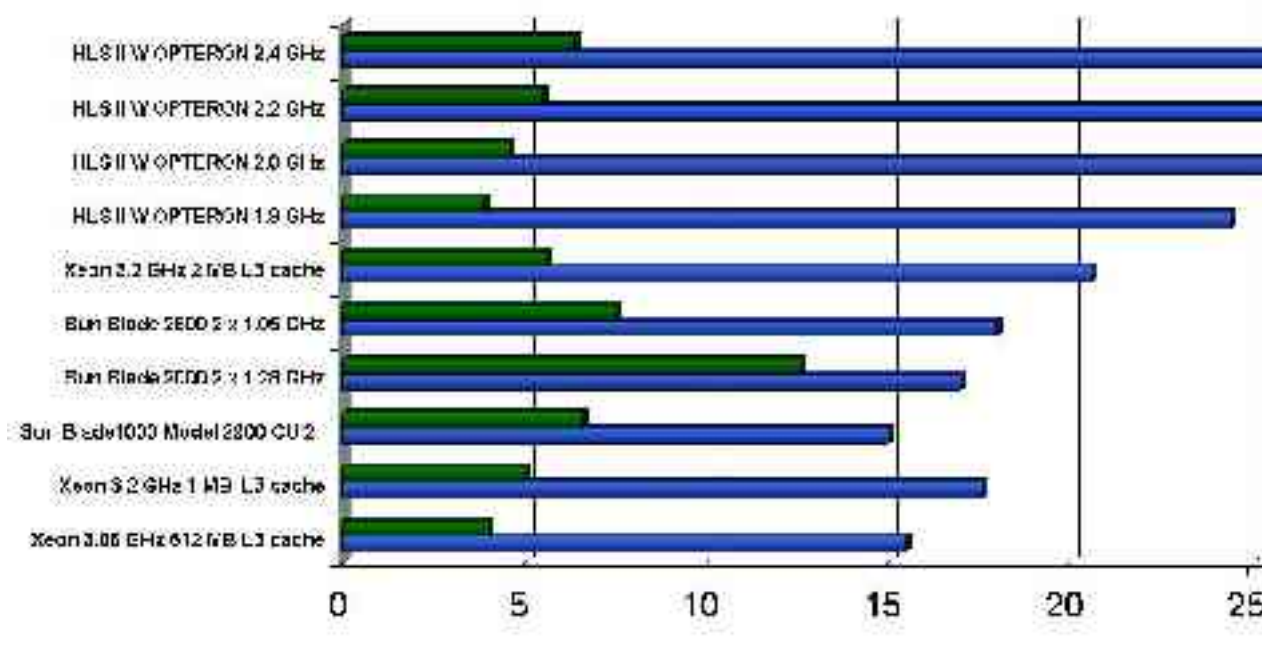
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Solaris Ready program certifies EBS's HLS Products



EBS is the first Sun Microsystems partner authorized to use the Solaris Ready designation on its OEM line of systems and components. Products with the Solaris Ready trademark have passed the Sun Hardware Compatibility Test Suite, which assures the user that the EBS products have been optimized to take full advantage of the features within the Solaris 10 operating system.

Feature System overview/ HLS IIW Dual Processor Workstation



The Graph above compares the relative value of the price (green) and performance (blue) characteristics of several systems on the market today. The HLS workstations are at the top of the graph.

The EBS HLS II workstation, shown above right, is powered by Dual AMD Opteron processors, which allows the computing capabilities of two processors to reside on a single motherboard. This technology provides accelerated computing speed while managing power consumption and heat dissipation, at a lower cost than using separate daughter boards. The system is available in processor speeds of 2.0, 2.2 and 2.4 MHz, up to 8Meg of memory and up to 4 160 Meg drives. The EBS workstations feature the Nvidia graphics cards, and firewire, USB and ethernet ports. The sleek aluminum chassis measures 15" high, 12" deep and 5" wide

Ideally Suited For:

- Computational Intensive Applications
- Graphics Intensive Applications
- Digital Content Creation & Media
- Scientific & Engineering Markets
- Medical Visualization
- Financial Markets
- Universities & Research Institutions
- Government

What Others Say About Our WorkStation: As Appeared In [INFOWORLD](#)

EBS workstation an impressive alternative Dual Opteron server designed for Solaris 10 outdoes the big brands. By Alan Zeichick April 25, 2005

It's unusual to encounter a high-end desktop PC designed specifically to run Solaris, Sun's version of Unix. It's particularly unusual to find one that runs dual Opteron processors and is offered by a third-party system builder. The HLS IIW (High Performance, Lower Cost, Secure System, Version 2 Workstation) workstation, built by EBS (Electronic Business Solutions), is just that....

[Read Entire Article](#)

Why Choose EBS HLS?



EBS has utilized its strategic partnerships with SUN Microsystems and AMD to develop leading edge platforms that allow our channel partners to provide their market with high performing, secure solutions configured as workstations or servers. The performance capabilities of the AMD single and dual core processors, coupled with the security, reliability and system management features of Solaris 10, assure the systems are ready for mission critical environments.

WHAT WE PROVIDE FOR YOUR SUCCESS

- **High Performance Lower Cost Secure Computing**
- **Workstations & Servers Designed for Today's Market**
- **Break Through Pricing**
- **Integration of Third Party Components into Solaris 10**
- **Integration of Third Party Software into Solaris 10**
- **Custom Configuration Services**
- **Three Year Warranty**
- **FASTpath Migration Support Services**
- **High Partner Margins**

What's Coming - Next Edition

- Dual Core Processing Is Here
- How Our Partners Succeed with HLS
- More

September Promotion



Receive an additional discount on your initial order placed in September.

To learn more about our HLS line of servers and workstations, click on the email link below and send your contact information to us, or call us at 978 663- 2500 ext. 36.

Featured System



In This Newsletter We Feature Our Dual AMD Opteron Processor Workstation -HLS IIW

See the Feature System Overview Section to read the details of this powerful system and its impressive graphics capabilities. **Here's what a Customer says:**

New England Biolabs recently migrated applications that had been running on SunBlade workstations to a new workstation designed and built by Electronic Business Solutions in N. Billerica, Ma. This workstation, part of the HLS series, utilizes the Solaris 10 operating system on dual AMD processors. "I am very pleasantly surprised by the ease of use, processing speed, and reliability in this system, especially given the substantial cost savings over comparable Sparc systems. The unit's quiet operation allows me to use it in my office environment, and the conversion of our applications from a Sparc based system to the x86 platform was straightforward. And it looks cool, too!" "The HLS workstation is highly recommended for any organization looking for high performance and reliability at a considerable cost savings." **Sanjay Kumar Senior Engineer New England Biomedical Labs**

Quick Links

[EBS on SUN parter website](#)

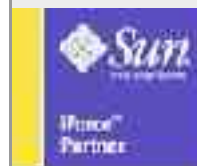
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